Economics Group

Tim Quinlan, Economist tim.quinlan@wellsfargo.com • (704) 410-3283 Sarah Watt, Economic Analyst <u>sarah.watt@wellsfargo.com</u> • (704) 410-3282

Durable Goods Orders Surge but Core Spending Slows

Orders for durable goods increased 4.6 percent in December, more than double the consensus estimate. The level of durable goods orders is now at a new post-recession high, but core spending slowed.

Core Business Spending is Slowing

The surge in durable goods orders for December was significantly stronger than the modest increase that was expected. While orders have not yet returned to pre-recession levels, today's report shows orders cresting above the previous post-recession high reached in December of 2011. To a large extent, the jump in December was attributable to gains in the volatile aircraft orders and defense spending components. Defense orders increased more than 100 percent in December and defense aircraft orders, specifically, were up more than 50 percent.

Outside of these volatile components, the pace of business spending slowed. Orders for nondefense capital goods, ex-aircraft increased just 0.2 percent. After increasing 3.0 percent in each of the preceding two months, this line of the report seems to better reflect the apprehension of businesses as the fiscal cliff approached at the end of last year. A number of regional purchasing manager's surveys were in negative territory at the end of last year, and the ISM manufacturing index was barely in expansion territory at just 50.7 in December.

We have made the case previously that the surge in December 2011 was attributable to the fact that the bonus depreciation dropped to 50 percent from 100 percent in January of 2012. It is possible that the bonus depreciation may be providing a modest push in December 2012 as well, at least at the margin. Orders for big ticket items that would benefit most from the tax break, such as commercial aircraft, surged 10.1 percent. A last minute deal to extend the bonus depreciation at 50 percent for another year was not known to businesses until New Year's Eve. The understanding at the time was that new capital investments needed to have been put into place by the end of 2012 in order to qualify for the bonus depreciation.

Tax incentives notwithstanding, the increases in the rest of today's report were fairly broadly based and seem to suggest that business spending held up better than might have otherwise been expected given all the weakness in business confidence in recent months. While many components showed a slower pace of growth, some areas posted outright declines, such as electrical equipment orders, which fell 2.4 percent in December.

Still Expecting a Weak Start to 2013 for Business Spending

Shipments of nondefense capital goods orders ex-aircraft increased just 0.3 percent in the month, but the 2.2 percent increase in November should help the quarterly figures. On a three-month annualized basis, both shipments and orders of core capital goods jumped, but this is largely a function of the fact that the declines for both of these series in September has now rolled out of the calculation. We look for a weak start for business spending in 2013.



Source: U.S. Department of Commerce and Wells Fargo Securities, LLC

Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Eugenio Aleman, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Anika Khan	Senior Economist	(704) 410-3271	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Sarah Watt	Economic Analyst	(704) 410-3282	sarah.watt@wellsfargo.com
Kaylyn Swankoski	Economic Analyst	(704) 410-3276	kaylyn.swankoski@wellsfargo.com
Sara Silverman	Economic Analyst	(704) 410-3281	sara.silverman@wellsfargo.com
Zachary Griffiths	Economic Analyst	(704) 410-3284	zachary.griffiths@wellsfargo.com
Peg Gavin	Executive Assistant	(704) 410-3279	peg.gavin@wellsfargo.com
Cyndi Flowe	Administrative Assistant	(704) 410-3272	cyndi.h.flowe@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2013 Wells Fargo Securities, LLC.

Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Services Authority. The content of this report has been approved by WFSIL a regulated person under the Act. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FSA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, not will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. This document and any other materials accompanying this document (collectively, the "Materials") are provided for general informational purposes only.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE